



2015 CLINIC REPORT

PROGRAMS

OUTREACH HYGIENE PROGRAM – Caring Hands staff transports mobile dental hygiene equipment, portable digital x-ray equipment and other items needed to do cleanings, x-rays, exams, oral health education and fluoride treatment to areas where dental care is limited or not available. It is for all ages of citizens. Towns currently served by this program include Morris, Glenwood, Wheaton, Browns Valley, Litchfield, Hutchinson, Starbuck, Ortonville and Pipestone.

HEADSTART Outreach Hygiene Program – The staff transports their equipment to area Headstart Classrooms to provide cleanings, oral health education, fluoride treatment and exams. The Headstarts currently served include Alexandria, Osakis, Glenwood, Morris, Danube and Brooten.

NURSING HOME Outreach Hygiene Program – The staff transports their equipment to area nursing homes and provides cleanings, x-rays, exams, fluoride, oral health education and treatment plans if needed. This program saves the nursing home residents the time and stress of traveling to a dentist for preventative care. We provide these nursing homes with a free full size dental chair which allows for the patient's and staff's safety and comfort. Currently we have chairs in Knute Nelson and Ecumen Home of Alexandria, Galeon in Osakis, Evansville Care Center, St. Williams Home in Parkers Prairie and CentraCare Home in Melrose.

SCHOOL PROGRAMS – We offer various school programs including the Open Wide Program where we go to the school and take a brief look into a child's mouth to catch any major issues. This is done with a disposable mirror which the child keeps for home use. This program is for all kids that sign up and is free. This does not replace an exam, but has proven to catch some major issues in some kids.

Outreach Hygiene Services – we transport our equipment to provide cleanings, exams, digital x-rays if needed, fluoride treatment and oral health education to kids, at school where they are corralled, that are served by Mn Health Care Programs and sign up.

Oral Health Education Seminars – These power point presentations and question and answer periods are designed for the various age groups from pre-school through 12th grade and is provided free to all students.

OUR NEW HOME BASE – In 2015 we achieved a tremendous milestone by moving into our brand new facility located at 2209 Jefferson Street in Alexandria. Thanks to a large grant from PrimeWest Health and numerous other donations from local businesses, individuals and groups we opened the doors to this first class facility on April 1st. It has 6 complete operatories equipped with the latest technology which allows us to provide our patients with the very best care available. Due to the tremendous demand for our high quality care, we have recently obtained another grant from the Otto Bremer Trust and other donations, and are completing an additional 8 operatories at this location. These additional rooms will allow for additional dentists, hygienists and staff to see more citizens of all ages in need.

NUMBERS – The Clinic provided over 7500 appointments in 2015. The Clinic also provided care to 741 dental emergencies and has become a regional leader in providing care to dental emergencies. We do not deny anyone in an emergency situation. The Clinic provided over \$52,000 in free dental care, much of this for emergencies. Our More Smiles Program, which is our exclusive program that has private offices performing treatment on our Caring Hands patients for us, were reimbursed almost \$102,000.00 in 2015. This fantastic program will expand as it is a perfect fit for rural Minnesota patients and dentists. We provided hundreds of free toothbrushes and supplies to the local food shelf and thousands of free toothbrushes and supplies to many others. We had patients come to us or be seen in an Outreach Clinic from 34 Minnesota counties.

THE FUTURE – We are active at the State level, as time and money allows, trying to make changes to the system. In 2015 Minnesota was ranked 50th in the nation for what they reimburse providers for care. We did finally obtain a 9.65% increase commencing January 1, 2016 and that moved Minnesota up to about 46th place. We hope to see our politicians and State agencies realize the importance of oral health in affecting overall health. We have introduced bills last session and will again the upcoming sessions to promote oral health care including:

A bill to require oral health education in schools, if provided free; another to provide dental care to seniors on Medicare; another to expand our More Smiles Program; another to eliminate a State Program called “spenddown” that actually creates uninsured citizens; another to update old rules affecting the lack of use of the newest radiology technology; and continue to fight for more reimbursement to make access to dental care and education, especially in rural areas, obtainable. We also continue, as we have for years, to question why the insurance companies, who each get the same amount of money from the State to provide dental care, payout substantially different amounts.

The Clinic provides care to individuals served by the Minnesota Health Care Programs, Medical Assistance through PrimeWest Health, Delta Blue Plus, Medica, Ucare and Health Partners. We also offer a sliding fee scale which, if qualified, the fees are based on income and we also provide discounted dental care to Veterans that qualify. We do not compete with private dental offices, which allows us to have a great working relationship with so many, as seen through the More Smiles Program.

MORE SMILES AFFILIATED DENTISTS

Dr. Lowell Einerson, Dr. Dan Einerson, Dr. Erick Nolting, Dr. Scott Stadskev,
Dr. Kim Rauk, Dr. Eric Rambow, Dr. Meghan Rambow, Dr. Jennifer Perrault,
Dr. Jeffrey Hauger, Dr. Kevin Williamson, Dr. William Olson

#1 Volunteer Dentist – Dr. Tom Johnson
#1 Volunteer Dental Assistant – Mary Jane Peterson LDA

CURRENT BOARD OF DIRECTORS

Dr. Richard Moen-President, Dr. James Walz-VP, Larry Mills-Treasurer
Dave Wells-Secretary, Directors include- Cindy Winter LDA,
Dr. Erick Nolting, Dustin Thornburg, Jeanne Fredericks, Tami Miller

Mary Lou Olsen RDH/LDA - Board Consultant
Brian Gimbel - Financial Analyst

2015 DONATORS

MN Dental Foundation, Wm and Elizabeth Heegaard/The Mpls Foundation,
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Community Healthcare Auxiliary-Elbow Lake, Chad and Sheila Swanson
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Dental, Bo Olson-Henry Schein Dental, PrimeWest Health

STATUS AND AWARDS

Minnesota Department of Human Service, Critical Access Dental Clinic
National Health Service Corp Site
2013 MN Department of Human Services, Commissioner's Circle of Excellence Award
2015 Runestone Electric/Touchstone Energy Community Award
IRS 501c3 Tax Exempt Status
MN Attorney General Charitable Organization Status
2015 Minnesota House of Representatives Resolution honoring our work

STAFF MEMBERS

Dr. Melissa Lee, Dr. Stephanie Lee, Ann Kaeter RDH, Hannah Ziegler RDH
Megan Bettin RDH, Nancy Bartos LDA, Mary Lien LDA, Stacy Schueller LDA
Karen Decock LDA, Deanna Rude Office Administrator, Kay Wood Secretary
Jenna Schultz Secretary, Al Olsen CEO

FINANCIALS

2015 Revenues

Grants and donations----- \$19,847.00
Interest and other income --- \$21,075.00
Earned Reimbursements - \$1,223,345.00

Total Revenue ---- \$1,264,267.00

2015 Expenses

Dental Services ----- \$832,329.00
Operating Expenses ----- \$246,983.00
Building & Equipment ---- \$391,900.00

Total Expenses ---- \$1,471,212.00*

*Grant funds and donations from 2014 used to offset most of shown loss

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